FINANCIAL STATEMENTS

DECEMBER 31, 2023
With Comparative Totals
for the Year Ended December 31, 2022

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Barnes, Brock, Cornwell & Painter, PLC

Certified Public Accountants and Consultants

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Franklin/Southampton Area United Way
Franklin, Virginia

Opinion

We have audited the accompanying financial statements of Franklin/Southampton Area United Way (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Franklin/Southampton Area United Way as of December 31, 2023, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Franklin/Southampton Area United Way and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Franklin/Southampton Area United Way's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
 error, and design and perform audit procedures responsive to those risks. Such procedures include
 examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that
 are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness
 of Franklin/Southampton Area United Way's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Franklin/Southampton Area United Way's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited Franklin/Southampton Area United Way's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 1, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Barnes, Brack, Carnwell & Painter, PLC

Windsor, Virginia
November 1, 2024

STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2023

With Comparative Totals as of December 31, 2022

ASSETS			
		2023	2022
CURRENT ASSETS:	19		
Cash and cash equivalents	\$	190,650	\$ 114,621
Pledges receivable, net		20,392	91,373
Payroll taxes receivable		2,319	•
Total current assets	\$	213,361	\$ 205,994
EQUIPMENT:			
Computer equipment	\$	10,099	\$ 10,099
Less: accumulated depreciation		(10,099)	(9,688)
Net equipment	\$	-	\$ 411
OTHER ASSETS -			
Investments at fair value	\$	193,900	\$ 175,753
Total assets	\$	407,261	\$ 382,158
LIABILITIES AND NET	ASSETS		
CURRENT LIABILITIES:			
Accounts payable and accrued expenses	\$	43,505	\$ 59,795
Payroll taxes payable		894	844
Total current liabilities	\$	44,399	\$ 60,639
NET ASSETS:			
Without donor restrictions	\$	212,960	\$ 186,449
With donor restrictions		149,902	135,070
Total net assets	\$	362,862	\$ 321,519
Total liabilities and net assets	\$	407,261	\$ 382,158

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2023 With Comparative Totals for the Year Ended December 31, 2022

	Without Donor			ith Donor		2023		2022
	Re	strictions	Restrictions		Total		_	Total
OPERATING REVENUE AND SUPPORT:								
Gross Campaign Results						.== -= .		
Contributions and grants	\$	27,784	\$	150,267	\$	178,051	\$	189,682
Less: Provision for uncollectible pledges				-				(538)
Net campaign revenue	\$	27,784	\$	150,267	\$	178,051	\$	189,144
Various fundraisers, net of expenses		1,569		-		1,569		1,615
Other income		780		2		780		55
Net assets released from restrictions		135,070		(135,070)		-		
Total operating revenue and support	\$	165,203	\$	15,197	\$	180,400	\$	190,814
OPERATING EXPENSES:								
Program services	\$	126,843	\$	365	\$	127,208	\$	158,070
Management and general		22,192				22,192		21,275
Fundraising		9,142		2		9,142		10,350
Total operating expenses	\$	158,177	\$	365	\$	158,542	\$	189,695
CHANGE IN NET ASSETS								
FROM OPERATING ACTIVITIES	\$	7,026	\$	14,832	\$	21,858	\$	1,119
NON-OPERATING ACTIVITIES:								
Interest income	\$	1,733	\$	•	\$	1,733	\$	456
Investment income - net	·	2,333		•		2,333		1,855
Realized gain from sale of investments		3,804		-		3,804		6,352
Unrealized gain (loss) on investments	_	11,615		-		11,615		(36,249)
CHANGE IN NET ASSETS								
FROM NON-OPERATING ACTIVITIES	\$	19,485	\$	-	\$	19,485	\$	(27,586)
CHANGE IN NET ASSETS	\$	26,511	\$	14,832	\$	41,343	\$	(26,467)
NET ASSETS, BEGINNING OF YEAR		186,449		135,070		321,519		347,986
NET ASSETS, END OF YEAR	\$	212,960	\$	149,902	\$	362,862	\$	321,519

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023 With Comparative Totals for the Year Ended December 31, 2022

	SUPPORTING ACTIVITIES											
	Р	Program Management			Fund 5		Supporting		2023		2022	
	5	ervices	and	d General	R	aising	S	ubtotal		Total		Total
Gross allocations to agencies	\$	87,200	\$	-	\$	-	\$	-	\$	87,200	\$	120,000
Less: donor allocations to agencies		-		-		-				-		020
Net allocations to agencies	\$	87,200	\$	•	\$	•	\$	•	\$	87,200	\$	120,000
Accounting and legal fees		-		4,850		-		4,850		4,850		4,600
Community programs		5,858		-		-		-		5,858		6,349
Conferences and training expense		•		336		336		672		672		374
Depreciation expense		-		411		-		411		411		448
Donation tracker		-		-		993		993		993		907
Insurance		-		2,709		-		2,709		2,709		1,838
Miscellaneous expense		•		38		•		38		38		174
Occupancy		-		-		-		-		-		780
Office and postage expense		-		1,052		701		1,753		1,753		1,727
Payroll taxes		2,358		629		157		786		3,144		2,984
Publicity and advertising		•		-		1,334		1,334		1,334		861
Salaries		30,825		8,220		2,055		10,275		41,100		39,000
Supplies and fundraising costs		-		-		2,963		2,963		2,963		2,618
Telephone		-		1,035		-		1,035		1,035		982
Travel expense		•		852				852		852		709
United Way World Wide dues		602		603		603		1,206		1,808		2,665
Website and internet expense		365		1,457		75		1,457		1,822	_	2,679
Total expenses	\$	127,208	\$	22,192	\$	9,142	\$	31,334	\$	158,542	\$	189,695

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2023 With Comparative Totals for the Year Ended December 31, 2022

CASH FLOWS FROM OPERATING ACTIVITIES: 2023 2022 Change in net assets \$ 41,343 \$ (26,467) Adjustments to reconcile change in net assets to net cash provided (used) by operating activities: \$ 411 448 Depreciation 411 448 Interest income (1,733) (456) Investment income - net (2,333) (1,855) Realized gain on investments (3,804) (6,352) Unrealized (gain) loss on investments (11,615) 36,249 (Increase) decrease in: 70,981 (4,276) Payroll taxes receivable, net 70,981 (4,276) Payroll taxes receivable, net (2,319) - Increase (decrease) in: (4,276) 1,539 Accounts payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES: \$ 74,691 \$ 41,766 Purchase of investments (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,8					
Change in net assets \$ 41,343 \$ (26,467) Adjustments to reconcile change in net assets to net cash provided (used) by operating activities: Depreciation 411 448 Interest income (1,733) (456) Investment income - net (2,333) (1,855) Realized gain on investments (3,804) (6,352) Unrealized (gain) loss on investments (11,615) 36,249 (Increase) decrease in: Pledges receivable, net (2,319) - Pledges receivable, net (2,319) - Increase (decrease) in: Accounts payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - Pa			2023		2022
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities: Depreciation 411 448 Interest income (1,733) (456) Investment income - net (2,333) (1,855) Realized gain on investments (3,804) (6,352) Unrealized (gain) loss on investments (11,615) 36,249 (Increase) decrease in: Pledges receivable, net 70,981 (4,276) Payroll taxes receivable (2,319) - Increase (decrease) in: Accounts payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520)	CASH FLOWS FROM OPERATING ACTIVITIES:				
provided (used) by operating activities: 411 448 Depreciation 411 448 Interest income (1,733) (456) Investment income - net (2,333) (1,855) Realized gain on investments (3,804) (6,352) Unrealized (gain) loss on investments (11,615) 36,249 (Increase) decrease in: 70,981 (4,276) Payroll taxes receivable (2,319) - Increase (decrease) in: Accounts payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) <td>Change in net assets</td> <td>\$</td> <td>41,343</td> <td>\$</td> <td>(26,467)</td>	Change in net assets	\$	41,343	\$	(26,467)
Depreciation 411 448 Interest income (1,733) (456) Investment income - net (2,333) (1,855) Realized gain on investments (3,804) (6,352) Unrealized (gain) loss on investments (11,615) 36,249 (Increase) decrease in: 70,981 (4,276) Payroll taxes receivable (2,319) - Increase (decrease) in: (16,290) 1,539 Payroll taxes payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	Adjustments to reconcile change in net assets to net cash				
Interest income (1,733) (456)	provided (used) by operating activities:				
Investment income - net	Depreciation		411		448
Realized gain on investments (3,804) (6,352) Unrealized (gain) loss on investments (11,615) 36,249 (Increase) decrease in: 70,981 (4,276) Payroll taxes receivable, net 70,981 (4,276) Payroll taxes receivable (2,319) - Increase (decrease) in: (16,290) 1,539 Payroll taxes payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: * 54,401 \$ 41,766 Purchase of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 76,029 \$ (25,520) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520)	Interest income		(1,733)		(456)
Unrealized (gain) loss on investments (Increase) decrease in: Pledges receivable, net 70,981 (4,276) Payroll taxes receivable (2,319) - Increase (decrease) in: Accounts payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520)	Investment income - net		(2,333)		(1,855)
(Increase) decrease in: 70,981 (4,276) Pledges receivable, net 70,981 (4,276) Payroll taxes receivable (2,319) - Increase (decrease) in: (16,290) 1,539 Payroll taxes payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	Realized gain on investments		(3,804)		(6,352)
Pledges receivable, net 70,981 (4,276) Payroll taxes receivable (2,319) - Increase (decrease) in: Accounts payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	Unrealized (gain) loss on investments		(11,615)		36,249
Payroll taxes receivable (2,319) - Increase (decrease) in: Accounts payable and accrued expenses (16,290) 1,539 Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	(Increase) decrease in:				
Increase (decrease) in: Accounts payable and accrued expenses Payroll taxes payable NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments Purchase of investment securities Interest income Investment income - net Investment income - net Investment income - net NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520)	Pledges receivable, net		70,981		(4,276)
Accounts payable and accrued expenses Payroll taxes payable NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES Proceeds from sale of investments Purchase of investment securities Interest income Investment income - net NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES: NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	Payroll taxes receivable		(2,319)		-
Payroll taxes payable 50 - NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: \$ 54,401 \$ 41,766 Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	Increase (decrease) in:				
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES \$ 74,691 \$ (1,170) CASH FLOWS FROM INVESTING ACTIVITIES: \$ 54,401 \$ 41,766 Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	Accounts payable and accrued expenses		(16,290)		1,539
CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	Payroll taxes payable		50		5.
CASH FLOWS FROM INVESTING ACTIVITIES: Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141		•			
Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$	74,691	\$	(1,170)
Proceeds from sale of investments \$ 54,401 \$ 41,766 Purchase of investment securities (57,129) (68,427) Interest income 1,733 456 Investment income - net 2,333 1,855 NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	CASH FLOWS FROM INVESTING ACTIVITIES:				
Interest income Investment income - net Investment inc		\$	54,401	\$	41,766
Interest income Investment income - net Investment inc	Purchase of investment securities	·	(57,129)		(68,427)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	Interest income				456
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES \$ 1,338 \$ (24,350) NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	A 50 A T T T T T T T T T T T T T T T T T T				1,855
NET CHANGE IN CASH AND CASH EQUIVALENTS \$ 76,029 \$ (25,520) CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141					
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	\$	1,338	\$	(24,350)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR 114,621 140,141	NET CHANGE IN CASH AND CASH FOLINALENTS	¢	76.029	¢	(25 520)
	NET CHANGE IN CASH AND CASH EQUIVALENTS	ş	70,029	Ą	(23,320)
CASH AND CASH EQUIVALENTS - END OF YEAR \$ 190,650 \$ 114,621	CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	==	114,621		140,141
	CASH AND CASH EQUIVALENTS - END OF YEAR	\$	190,650	\$	114,621

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 1 - ORGANIZATION:

The Franklin/Southampton Area United Way is a nonprofit organization exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Organization solicits donations from the public and area businesses which it then contributes to worthy civic and charitable organizations in the area. Its mission is to improve people's lives and strengthen the community.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Accrual basis of accounting recognizes income when earned and expenses when incurred.

Basis of Presentation

These financial statements, presented on the accrual basis of accounting, have been prepared to focus on the Organization as a whole and to present net assets, revenues, and expenses based on the existence or absence of donor-impaired restrictions. This has been accomplished by the classification of assets, liabilities, and net assets into two groups with donor restrictions and without donor restrictions.

These two groups are defined as follows:

- Net assets without donor restrictions Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. The Organization's board may designate assets without restrictions for specific operational purposes from time to time.
- Net assets with donor restrictions Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where by the donor has stipulated the funds be maintained in perpetuity.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Measure of Operations

The statements of activities reports all changes in net assets, including changes in net assets from operating and non-operating activities. Accordingly, operating activities consist of those items attributable to the Organization's ongoing activities. Non-operating activities are limited to resources that generate return from investments, endowment contributions, financing costs, and other activities considered to be of a more unusual or nonrecurring nature.

Donated Services

The Organization receives a significant amount of donated services from unpaid volunteers who assist in the fundraising. The Organization also received donated facility use of \$7,200. No amounts have been recognized in the statement of activities for donated services.

Pledges Receivable

Pledges are solicited in April of each year for the succeeding calendar year. Many of the pledges are paid during the campaign period and the balances are often remitted monthly by payroll deduction or quarterly during the year. Pledges receivable for the active campaigns were \$20,392, of which \$0 is considered uncollectible by management for a net of \$20,392. Net pledges receivable for the prior year were \$91,373, respectively. The Board budgets an expected loss of at least 3% each year.

Investments

The Organization records investments at fair market value based on quoted prices in active markets (all Level 1 measurements) and are classified by management as available-for-sale. Accordingly, realized gains and losses, if any, are determined on the basis of the actual cost of the securities sold. Unrealized gains and losses are presented as a single amount in the statements of activities.

Revenue Recognition

The financial statements of the Organization are presented on the accrual method of accounting. Under this method of accounting, revenues are recognized when a donor makes a promise to give that is, in substance, unconditional. Conditional promises to give are recognized when the conditions on which they depend are substantially met and the promises become unconditional.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Equipment

Equipment is recorded at cost. Replacements of equipment are capitalized and expenditures for maintenance and repairs are charged to expense as incurred. Depreciation has been provided using the straight-line method over the estimated useful lives of assets. The estimated useful lives of the assets are as follows:

Computer equipment

5-7 years

Depreciation expense amounted to \$411 and \$448 for the years ended December 31, 2023 and 2022, respectively.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Contributions and Grants

Contributions and grants received are recorded as net assets with donor restrictions or net assets without donor restrictions depending on the existence or nature of any donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

Summarized Comparative Information

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended December 31, 2022, from which the summarized information was derived.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Functional Allocation of Expenses

The cost of providing the Organization's various programs and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Such allocations are determined by management on an equitable basis.

The expenses that are allocated include the following:

Expense: Method of Allocation:

Allocations to agencies Accounting and legal fees Community programs

Conferences and training expense

Depreciation expense
Donation tracker
Insurance

Miscellaneous expense

Occupancy

Office and postage expense

Payroll taxes

Publicity and advertising

Salaries

Supplies and fundraising costs

Telephone
Travel expense

United Way World Wide dues Website and internet expense

Reasonable basis consistently applied Reasonable basis consistently applied

Time and effort

Reasonable basis consistently applied

Time and effort

Reasonable basis consistently applied Reasonable basis consistently applied Reasonable basis consistently applied Reasonable basis consistently applied Reasonable basis consistently applied

Advertising Costs

The Organization expenses the cost of advertising when incurred. Advertising costs amounted to \$1,334 and \$861 for the years ended December 31, 2023 and 2022, respectively.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued):

Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Organization adopted the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles, with no cumulative effect adjustment required. Income tax benefits are recognized for income tax positions taken or expected to be taken in a return, only when it is determined that the income tax position will more-likely-than-not be sustained upon examination by taxing authorities. The Organization has analyzed the tax positions taken in its filings with the Internal Revenue Service. The Organization believes that its income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Organization's financial condition, results of operations or cash flows. Accordingly, the Organization has not recorded any reserves, or related accruals for interest and penalties for uncertain income tax positions at December 31, 2023.

The Organization's Forms 990, Return of Organization Exempt from Income Tax, for the years ending December 31, 2023, 2022 and 2021 are subject to examination by the IRS, generally for three years after they were filed.

NOTE 3 - CONCENTRATION OF CREDIT RISK FOR CASH HELD IN FINANCIAL INSTITUTION:

The Organization places its cash and cash equivalents on deposit with financial institutions in the United States. All of a depositor's accounts at an insured depository institution, including all non-interest bearing transaction accounts, will be insured by the FDIC up to the standard maximum deposit insurance amount of \$250,000, for each deposit insurance ownership category. The Organization had no demand deposits on hand in financial institutions that exceeded depositor's insurance provided by the applicable guaranty agency for the years ended December 31, 2023 and 2022.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 4 - CASH AND CASH EQUIVALENTS:

The Organization maintains cash in demand deposit accounts with federally insured banks. The account balances as of December 31, 2023 and 2022 are as follows:

	2023	 2022
Checking and Money Market - BFCU	\$ 184,290	\$ 108,464
Cash and Sweep Balances - Wells Fargo	6,360	6,157
	\$ 190,650	\$ 114,621

NOTE 5 - FAIR VALUE MEASUREMENTS:

FASB (ASC) 820, Fair Value Measurements and Disclosures, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.
- Level 2 Inputs to the valuation methodology include:
 - · quoted prices for similar assets or liabilities in active markets;
 - quoted prices for identical or similar assets or liabilities in inactive markets;
 - inputs other than quoted prices that are observable for the assets or liability;
 - inputs that are derived principally from or corroborated by observable market data by correlation or other means.
 - If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 5 - FAIR VALUE MEASUREMENTS (Continued):

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2023 and 2022.

Mutual funds and exchange-traded funds (ETFs): Valued at the net asset value (NAV) of shares held by the Organization at year end.

Common stocks, corporate bonds and U.S. government securities: Valued at the closing price reported on the active market on which the individual securities are traded.

Guaranteed investment contract: Valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit-worthiness of the issuer.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2023 and 2022 are as follows:

Assets at Fair Value as of December 31, 2023:

	Level 1	Level 2	L	evel 3	Total		
Mutual funds and ETFs	\$ 193,900	\$ -	\$	•	\$	193,900	
Certificates of deposit	-			•		-	
Total assets at fair value	\$ 193,900	\$ 	\$	-	\$	193,900	

Assets at Fair Value as of December 31, 2022:

	Level 1	Level 2		 Level 3	Total		
Mutual funds and ETFs	\$ 175,753	\$	-	\$ -	\$	175,753	
Certificates of deposit	_		-	 -			
Total assets at fair value	\$ 175,753	\$	2000	\$ 	\$	175,753	

NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 6 - NET ASSETS RELEASED FROM RESTRICTIONS:

Net assets were released from donor restrictions by incurring expenses satisfying the temporarily restricted purposes or by occurrence of other events specified by donor. Net assets released from restrictions from program expenses were \$135,070 for 2023 and \$132,148 for 2022.

NOTE 7 - ACCOUNTS PAYABLE AND ACCRUED EXPENSES:

Accounts payable and accrued expenses consist mostly of utilities and the fourth installment of the grant allocations to agencies that were paid after year end. The account balances were \$43,505 and \$59,795 as of December 31, 2023 and 2022, respectfully.

NOTE 8 – RELATED PARTY TRANSACTIONS:

The Organization did not have any related party transactions for tax years 2023 or 2022.

NOTE 9 - LEASES:

The Organization did not enter into any leases for tax years 2023 or 2022.

NOTE 10 - RESTRICTION ON NET ASSETS:

The Organization has restrictions on net assets that are considered to be temporarily restricted. They represent contributions and grants designated for the 2023 campaign that were received in 2023 and 2023 contributions and grants received in 2022. Net assets with donor restrictions at December 31, 2023 and 2022 were \$149,902 and \$135,070.

NOTE 11 - COMPENSATED ABSENCES:

Compensated absences for vacation and sick leave have not been accrued because the amounts are not readily available. The Organization's policy is to recognize the costs of compensated absences when actually paid to employees.

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NOTES TO THE FINANCIAL STATEMENTS DECEMBER 31, 2023

With Comparative Totals for the Year Ended December 31, 2022

NOTE 12 - LIQUIDITY AND AVAILABILITY:

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Financial assets at year end:	 2023	2022
Cash and cash equivalents	\$ 190,650	\$ 114,621
Pledges receivable, net	20,392	91,373
Total financial assets	\$ 211,042	\$ 205,994
Less amounts not available to be used within one year:		
Net assets with donor restrictions	(149,902)	(135,070)
Financial assets available to meet general expenditures		
within one year	\$ 61,140	\$ 70,924

The Organization receives significant contributions and promises to give restricted by donors, and considers contributions restricted for programs which are ongoing, major, and central to its annual operations to be available to meet cash needs for general expenditures. The Organization manages its liquidity and reserves following three guiding principles: operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance that long-term obligations will be discharged.

NOTE 13 - SUBSEQUENT EVENTS:

Subsequent events were evaluated through November 1, 2024, which is the date the financial statements were available to be issued. No events have occurred subsequent to the balance sheet date and through November 1, 2024 that would require adjustment to, or disclosure in, the financial statements.